

Qualifications of the Appraiser

GEOFFREY A. HATCHER, MAI, SRA

State Certified General Appraiser

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LICENSES AND CERTIFICATION

State of Ohio:

Certified General Real Estate Appraiser

#428348, Exp. 6/12/13

Real Estate Sales License, File # 350684

PROFESSIONAL ORGANIZATIONS

MAI Member – The Appraisal Institute

SRA Member – The Appraisal Institute

The Appraisal Institute, Cardinal Ohio Chapter, Former SRA Admissions Chair

ERC – Employee Relocation Council member

National Association of Realtors

Ohio Association of Realtors

Columbus Board of Realtors member

CBR Commercial Investment Section member

EDUCATIONAL BACKGROUND AND TRAINING

Miami University

B.S. in Business Administration, 1988

Major: Marketing, Emphasis on Finance and Real Estate

Real Estate Principles, Real Estate Finance, Real Estate Law, Marketing

Geography (Retail site evaluation)

Columbus State

Community College

Real Estate Appraisal

APPRAISAL INSTITUTE COURSES

I-110

Appraisal Principles

I-310

Basic Income Capitalization

I-410

Standards of Professional Practice, Part A

I-420

Standards of Professional Practice, Part B

I-430

Standards of Professional Practice, Part C

I-500

Advanced Residential Form and Narrative Report Writing

I-500 GD

Advanced Market Analysis and Highest and Best Use

I-501 GD

Advanced Income Capitalization

I-642

Appraisal of Nursing Facilities

I-700

The Appraiser as an Expert Witness

I-738

Avoiding Liability as a Residential Appraiser

I-761

Evaluating Residential Construction

I-773

Professional's Guide to the Uniform Residential Appl. Report

Residential Market Analysis and Highest & Best Use

Advanced Residential Applications and Case Studies/Part 1

Advanced Residential Report Writing/Part 2

General Appraiser Report Writing and Case Studies

Advanced Market Analysis & Highest & Best Use

Advanced Concepts and Case Studies

Fundamentals of Separating Real Property, Personal Property, and Intangible Business Assets

APPRAISAL INSTITUTE PROFESSIONAL DEVELOPMENT

Program Registry – Valuation of the Components of a Business Enterprise
Program Registry – SBA Going Concern

SEMINARS, WORKSHOPS AND CONTINUING EDUCATION

Appraisal Institute – FHA and The Appraisal Process
Appraisal Institute - Electronic Data Interchange
Appraisal Institute - Economic Seminar - Various years
Appraisal Institute – FHA and the Appraisal Process
Appraisal Institute – Residential Challenge: Declining Markets & Sales Concessions
Appraisal Institute – The Current State of Mortgage Financing & Banking Industry
Appraisal Institute – Business Practices and Ethics
FHA Appraiser Update Seminar
Hondros - Techniques of Income Property Appraisal
Ohio Association of Realtors - National USPAP Update

EXPERIENCE

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|-----------------|---|
| 05/1995-Present | Hatcher Appraisal Services Columbus, Ohio 43235 Owner/Real Estate Appraiser |
| 12/1993-05/1995 | David R. Hatcher and Associates, Columbus, Ohio Real Estate Appraiser |

REAL ESTATE APPRAISALS

Residential appraisals: Relocation appraisals, appraisal reviews, conforming and non-conforming properties, FHA, proposed and new construction, condominium, 2-4 families, forensic appraisal review, expert testimony.

Fee appraiser for all types of Real Estate since 1993. Commercial appraisals and evaluations of all type of commercial, industrial, and investment properties including: office/dwellings, office/warehouse, retail stores, shopping centers, manufacturing facilities, medical office, multi-family, development land, industrial warehouse, service stations, day care centers, churches, office buildings, special purpose properties, partial interests, leasehold interests, Agricultural Conservation Easements, HUD Rent Comparability Studies.

PARTIAL CLIENT LIST OF THE APPRAISER

Benchmark Bank, CARTUS, Columbus First Bank, Commonwealth Relocation Services Inc., Dwellworks, Fidelity Valuation Services, First Bexley Bank, JPMorgan Chase, Ohio Attorney General, Relocation Financial Services, Relocation Resources, RE/MAX International Relocation Services, Inc., Residential Finance Corp., SIRVA Relocation, , The First Bexley Bank, Troon Management, Valuation Services, Weichert Relocation Resources, LLC, Attorneys, Realtors, individuals, and title research